

DANILO SERRA

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EDUCATION

2009 PhD in Economics, University of Oxford and Centre for the Study of African Economies.
Winner of the 2009 Edgeworth Prize for outstanding doctoral thesis.

2003 MSc in Economics, London School of Economics and Political Science.

2001 BSc in Economics and Social Sciences (DES), Bocconi University, Milan.

EMPLOYMENT

Aug 2019 – Associate Professor, Texas A&M University.
Department of Economics and Bush School of Government and Public Service.

2018 - 2019 Associate Professor, Department of Economics, Southern Methodist University, Dallas, TX.
Spring 2019: Maternity Leave.

2012 - 2018 Assistant Professor, Department of Economics, Southern Methodist University, Dallas, TX.
Fall 2014: Maternity Leave.

2009 - 2012 Assistant Professor, Department of Economics, Florida State University.

EDITORIAL POSITIONS, HONORS AND AFFILIATIONS

May 2020 - Associate Editor, *Journal of Economic Behavior and Organization*.

Nov 2017 Inaugural recipient of IFREE's Vernon L. Smith Ascending Scholar Prize.

2017 - 2020 Executive Committee member (elected), Economics Science Association (ESA).

Sep 2012 - External member, NOVAFRICA, Nova School of Business and Economics, Lisbon.

RESEARCH FIELDS

Behavioral and Experimental Economics; Development Economics; Economics of Corruption; Gender and Economics.

EDITED VOLUME

New Advances of Experimental Research on Corruption, edited with Leonard Wantchekon (Princeton), Research In Experimental Economics Volume 15, Bingley: Emerald Group Publishing, June 2012.

PUBLISHED AND FORTHCOMING PAPERS

- [1] "Gender differences in the choice of major: The importance of female role models," with C. Porter (Lancaster University), 2020. American Economic Journal: Applied, *forthcoming*.
- [2] "Motivating Whistleblowers," with J. Butler (UC Merced) and G. Spagnolo (SITE Stockholm School of Economics). Management Science, 66.2: 605-621, 2020.
- [3] "Is more competition always better? An experimental study of extortionary corruption," with D. Ryvkin (FSU). Economic Inquiry, 57 (1): 50-72, 2019.
- [4] "Corruption and competition among bureaucrats: An experimental study," with D. Ryvkin (FSU), 2018. Journal of Economic Behavior and Organization, *forthcoming*.

- [5] “Corruption, Social Judgment and Culture: An Experiment,” with T. Salmon (SMU). Journal of Economic Behavior and Organization, 142: 64-78, 2017.
- [6] “*I paid a bribe*: An experiment on information sharing and extortionary corruption,” with D Ryvkin and James Tremewan. European Economic Review, 94: 1-22, 2017.
- [7] “Intermediaries in corruption: An experiment,” with M. Drugov and J. Hamman. Experimental Economics, 17: 78-99, 2014.
- Winner of the Editor’s prize for the **best paper** published in Experimental Economics in the year 2014.
- [8] “Participatory accountability and collective action: Experimental evidence from Albania,” with A. Barr and T. Packard. European Economic Review, 68: 250–269, 2014.
- [9] “Combining top-down and bottom-up accountability: Evidence from a bribery experiment,” Journal of Law, Economics and Organization 28(3): 569-587, August 2012.
- [10] “How corruptible are you? Bribery under uncertainty,” with D. Ryvkin, Journal of Economic Behavior and Organization, 81: 466-77, January 2012.
- [11] “Experimental Research on Corruption: Introduction and Overview,” with L. Wantchekon, in D. Serra and L. Wantchekon (eds.) *New Advances in Experimental Research on Corruption*, Research In Experimental Economics Volume 15, Bingley: Emerald Group Publishing, June 2012.
- [12] “Corruption and culture: An experimental analysis,” with A. Barr, Journal of Public Economics, 94, Issues 11-12, December 2010.
- [13] “Intrinsic motivations and the non-profit sector: Evidence from Ethiopia,” with A. Barr and P. Serneels, Personality and Individual Differences, 51(3): 309-314, 2011. Special issue on *Economics and Personality*.
- [14] “The effects of externalities and framing on bribery in a petty corruption experiment,” with A. Barr, Experimental Economics, 12(4): 488 – 503, 2009.
- [15] “Empirical determinants of corruption: A sensitivity analysis,” Public Choice 126 (1-2): 225-256, 2006.

WORKING PAPERS AND WORK IN PROGRESS

[Numbered manuscripts are under submission or completed drafts]

- [16] “Mobilizing parents at home and at school: An experiment on primary education in Angola” with Vincenzo Di Maro (World Bank), Stefan Loeffers (Nova University of Lisbon) and Pedro Vicente (Nova University of Lisbon). Working paper, February 2020. *Submitted*.
- [17] “Health Workers’ Behavior, Patient Reporting and Reputational Concerns: Lab-in-the-Field Experimental Evidence from Kenya” with Isaac Mbiti (U Virginia). IZA working paper, 2018. *R&R at Experimental Economics*.
- [18] “Gender differences in top leadership roles: Does worker backlash matter?” with P. Chakraborty (SMU PhD student). SMU *working paper*. Updated February 2019.
- [19] “Corrupt Police,” with K. Abbink (Monash University) and D. Ryvkin (FSU). Working paper, Florida State University, Updated January 2020. *Revised and resubmitted*.
- [20] “Education outcomes, school governance and parents’ demand for accountability: evidence from Albania” *Policy Research Working Paper Series 5643, The World Bank*, with A. Barr (Nottingham) and T. Packard (World Bank).

- “Influencing youths’ aspirations and gender attitudes through role models: Evidence from Somali schools” with E. K. Kipchumba (BRAC), C. Porter Lancaster University) and M. Sulaiman (BRAC). *Writing stage.*
- “Job applications” (*working title*) with D. Ryvkin (Florida State University). *In the lab.*
- “How identity, norms and narratives can be used to reduce corruption in Police Service (traffic police) in Ghana”, with O. Borcan (U of East Anglia), S. Dercon (University of Oxford) and D. Harris (University of Oxford). *In the field.*
- “Recruiting economics majors: The impact of an information campaign targeted at high school counselors” (*working title*), with J. Meer (Texas A&M University). *Data collection stage.*
- “Women’s circles” (*working title*), with K. Bjorvatn (NHH Norwegian School of Economics), A. Cassar (University of San Francisco), C. Franco (NHH Norwegian School of Economics) and M. Odunowo (Texas A&M University). *Design Stage.*
- “Supply chain corruption: A field experiment”, with with U. Dasgupta (Wagner College), S. Mani (Fordham University), M. Puca (University of Bergamo) and K. Saral (UNC Charlotte). *Design Stage.*

TEACHING

2020	At TAMU: International Development Economics (Bush School Master students).
2012 - 2018	At SMU: Intermediate Microeconomics; Behavioral and Experimental Economics; Behavioral Development Economics (PhD).
2010 - 2012	At FSU: Analysis of Economic Data; Economics of Corruption; Economics of Development.
2008-2009	At Trinity College, Oxford (<i>tutorials</i>): Introduction to Microeconomics; Core Microeconomics; Economics of Developing Countries.

AWARDS, SCHOLARSHIPS AND GRANTS

2017	Inaugural recipient of the <u>Vernon L. Smith Ascending Scholar Prize.</u> The \$50,000 prize is presented by the International Foundation for Research in Experimental Economics (IFREE). The prize is given to an exceptional scholar in the field of experimental economics whose work embodies IFREE’s mission to <i>Promote Human Betterment through Experimental Economics to Improve the Understanding of Exchange Systems.</i>
2017	Journal of the European Economic Association <i>Excellence in Refereeing Award.</i>
2017	Winner of the <u>Editor’s prize for best paper</u> published in <i>Experimental Economics</i> in the year 2014 (for the paper “Intermediaries in Corruption: An Experiment”).
2016	Inaugural recipient of the <u>Barbara and James Mangum Teaching Award</u> , SMU Department of Economics.
2015	NBER Undergraduate Women in Economics (UWE) Grant.
2012	<i>Economic Journal</i> Annual Referee Prize.
2011	Council on Research and Creativity (CRC) Small Grant Proposal Award Fall 2011-2012, Florida State University.
2010	First Year Assistant Professor (FYAP) Summer Grant, Florida State University.
2010	2009 <u>Edgeworth Prize for outstanding doctoral thesis</u> – Department of Economics, University of Oxford.

- 2009 Winner of the Best Student Paper Award, 2009 European School of New Institutional Economics (ESNIE), Cargese, Corsica.
- 2009 Government Partnership Facility Grant (World Bank) for the “Albania Accountability for Better Governance Project”, with A. Barr and T. Packard.
- 2004 – 2006 Inaugural Winner of the Unicredit Bank Giovanna Crivelli Award for Graduate Studies Abroad.

INVITED SEMINARS/PRESENTATIONS

- 2020 University of Texas Austin (*scheduled*); University of Alaska Anchorage (*scheduled*); Texas Tech University.
- 2019 Georgia State University; Fair - The Choice Lab, Norwegian School of Economics; SITE - Stockholm School of Economics; Washington State University.
- 2018 Methods in Experimental Economics Research (MEER) at Texas A&M; UCLA, Anderson School of Management; Texas A&M, Department of Agricultural Economics.
- 2017 University of Wisconsin-Madison, Dept. of Agricultural and Applied Economics; University of Pennsylvania Behavioral Ethics Lab; Nova University of Lisbon.
- 2016 George Mason University, Interdisciplinary Center for Economic Science; Utah State University; Virginia Commonwealth University; University of Oklahoma; Northwestern University Workshop on Interdisciplinary Approaches to Corruption.
- 2015 University of Texas at Dallas, Center for Behavioral Operations and Economics.
- 2014 New Economic School, Moscow; Higher School of Economics, Moscow.
- 2013 Fordham University; Nova University of Lisbon; University of Arkansas.
- 2012 Wesleyan University; University of Bologna; Southern Methodist University; LUISS University, Rome; EIEF, Rome; University of East Anglia; University of Verona; CSEF at the University of Naples Federico II.
- 2010-2011 University of Texas at Dallas, Department of Economics; Colby College; University of San Francisco.

INVITED LECTURES

- 2017 Nova School of Business and Economics, Universidade Nova de Lisboa. PhD lectures on “Topics in Behavioral Development Economics.”
- 2014 European School of New Institutional Economics (ESNIE) Summer School in Cargese, Corsica. Lecture on the Economics of Corruption (*declined*).
Russian Summer School in New Institutional Analysis, organized by the Higher School of Economics. Lectures on the Economics of Corruption.
- 2013 Russian Summer School in New Institutional Analysis, organized by the Higher School of Economics. Lecture on the Economics of Corruption (*declined*).
- 2012 2012 Economics of Corruption School, University of Passau. Lecture on Experimental Approaches to the Study of Corruption.

CONFERENCE PRESENTATIONS (since 2011)

- 2020 ASSA annual conference; Texas Experimental Symposium; ESA World Conference (*scheduled*).
- 2019 ASSA annual conference; ESA North-American conference.

- 2018 ASSA Annual conference; Texas Experimental Symposium; ESA World Conference.
- 2017 ASSA Annual conference; Texas Experimental Symposium; Social Dilemma bi-annual Conference; International ESA conference; North American ESA conference; SEA Annual Conference.
- 2016 Texas Experimental Symposium; NOVAFRICA conference, Lisbon; North American ESA conference.
- 2015 North-American ESA conference; Methods in Experimental Economics Research at Texas A&M (invited participant); Social Dilemmas Conference at Brown University.
- 2014 ASSA Annual Conference; EGAP Spring Meeting in Berkeley, California; Texas Experimental Symposium.
- 2013 ESA North America Meeting; SEA Annual Conference; II Lisbon Meeting on Institutions and Political Economy; World Bank Workshop on “Governance Metrics in Service Delivery”; NYU-CESS Experimental Political Science Conference; Social Dilemma Conference at Caltech.
- 2012 SEA Annual Conference; Experiments in Development Economics Workshop, Oxford.
- 2011 SEA Annual conference in Washington D.C.; ESA North American Meeting; EGAP Fall Meeting at MIT; Lisbon Meeting in Institutions and Political Economy; ESA International Conference; Annual Conference of The International Society for New Institutional Economics (ISNIE), at Stanford University; International Meeting in Experimental and Behavioral Economics (IMEBE), Barcelona; NYU-CESS Experimental Political Science Conference.

SERVICE

- 2019 - 2020 Faculty sponsor for the Women in Economics club (undergraduate); Faculty coordinator of the Economics Undergraduate Research Opportunities Program (EUROP).
- 2016 - 2018 Member of the Undergraduate Studies Committee; Faculty sponsor for the Women in Economics club (undergraduate); Assessor and interviewer of Hunt Scholarship applicants.
- 2015 - 2016 Organizer of the Departmental Seminar Series; Organizer of the Brown Bag Seminar Series; Member of the Junior Hiring Committee; Co-organizer of the North-American ESA conference; Member of the Undergraduate Studies Committee; Faculty sponsor for the Women in Economics club (undergraduate); Assessor and interviewer of Hunt Scholarship finalists; Faculty panelist during AARO, welcoming incoming students.
- 2014 - 2015 Member of the Undergraduate Studies Committee; Organizer of the Brown Bag Seminar Series; Assessor and interviewer of Hunt Scholarship finalists
- 2012 - 2014 Organizer of the Brown Bag Seminar Series.
- 2011 - 2012 Member of the Junior Hiring Committee.

Refereeing

American Economic Journal: Policy ♦ American Economic Review: Insights ♦ American Economic Review ♦ American Journal of Political Science ♦ American Political Science Review ♦ Economic Development and Cultural Change ♦ Economic Inquiry ♦ Economic Journal ♦ Economics of Governance ♦ European Economic Review ♦ European Journal of Political Economy ♦ Experimental Economics ♦ Games and Economic Behavior ♦ Journal of African Economies ♦ Journal of Economic Behavior and Organization ♦ Journal of Human Resources ♦ Journal of Legal Studies ♦ Journal of the Economic Science Association ♦ Journal of the European Economic Association ♦ Journal of Experimental Political Science ♦ Journal of Economic Psychology ♦ Journal of Law, Economics and Organization ♦ Journal of Public Economics ♦ Quarterly Journal of Economics ♦ Management Science ♦ Public Choice ♦ Southern Economic Journal ♦ World Development ♦ National Science Foundation (grant proposal) ♦ European Commission (grant proposal).